

# **Welcome to the 2000 Hazardous Waste Contracting Symposium**



Sponsored by:

Defense Reutilization and Marketing Service  
Office of Contracting (DRMS-TP)  
Battle Creek, Michigan, Federal Center  
October 18-19, 2000

DRMS-TPOS

October 18, 2000

SUBJECT: 2000 Defense Reutilization and Marketing Service (DRMS)  
Hazardous Waste (HW) Disposal Contracting Symposium

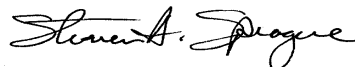
Welcome to the 2000 symposium for contracting for the disposal of hazardous waste.

A key to the success of our relationship has been, and remains, open two-way communication. This forum is an excellent way for such an exchange.

Over the past several years, we have seen several changes in the methods of DRMS HW disposal contracting. We depend on the open communication between DRMS, its contractors, and the military services. Based on that communication, this teamwork has resulted in improvements benefiting everyone involved in the process.

Your participation over the next two days events can help make this symposium a success. I encourage all of you to ask questions at the conclusion of each topic presentation. This is your symposium as much as it is ours. I hope you will profit from what you hear during these two days.

Sincerely,

A handwritten signature in cursive script, reading "Steven A. Sprague".

Steven A. Sprague  
Chief, Hazardous Contracts  
Contracting

## Director, Defense Logistics Agency

### Lieutenant General Henry T. Glisson United States Army



Lt. Gen. Henry T. Glisson became the 13th Director of the Defense Logistics Agency on July 25, 1997.

The Defense Logistics Agency, headquartered at Fort Belvoir,

Virginia, is responsible for providing the Army, Navy, Air Force, Marine Corps and other Federal agencies with a variety of logistics, acquisition and technical services in peace and war. These services include inventory management, procurement, warehousing and distribution of spare parts, food, clothing, medical supplies and fuel; administration of all military service weapon systems acquisition contracts, and reutilization of surplus military materiel. This worldwide mission is performed by approximately 46,000 civilian and military personnel around the world.

General Glisson was commissioned a Second Lieutenant, Quartermaster Corps, in 1966 through the Reserve Officer Training Corps program at North Georgia College, where he also earned his Bachelor of Science Degree in Psychology. He received his Master's Degree in Education from Pepperdine University in California. His military educational background includes the Quartermaster Officer Basic and Advanced Courses, the Command and General Staff College, and the Army War College.

Selected as a Regular Army Officer in 1967, and detailed to the Infantry for 18 months, his early years included assignment as a Platoon Leader for the 549th Quartermaster Company (Air Delivery), and Aide-de-Camp for the Commanding General, U.S. Army, Japan; Advisor in the U.S. Military Assistance Command, Vietnam; and S4 (Logistics) and Commander, Headquarters Company, 2nd Battalion, 5th Infantry; Commander, Company C, 425th Support Battalion; Commander, 25th Supply and Transport Battalion; Executive Officer/S3, 25th Supply and Transport Battalion; and Assistant Chief of Staff, G4 (Supply), 25th Infantry Division, Hawaii.

From 1974 to 1977, General Glisson was the Officer-in-Charge of the Cadet Mess, United States Military Academy, West Point, New York. From 1978 to 1982, he served as the S3, Division Support Command; Executive Officer, 701st Maintenance Battalion; and Commander, Materiel

Management Center, 1st Infantry Division, Fort Riley, Kansas. His next assignment was Commander, 87th Maintenance Battalion, 7th Support Group, United States Army, Europe. He served as Chief, Quartermaster Branch, United States Army Military Personnel Command in Alexandria, Virginia, from 1985 to 1987.

He was assigned to the Pentagon from 1987 to 1989 where he served first as Chief, Readiness Team, and then Chief, Troop Support Division, Office of the Deputy Chief of Staff for Logistics, Washington, District of Columbia. In 1989 he became Commander, Division Support Command, 4th Infantry Division, Fort Carson, Colorado. He returned to the Pentagon in 1991, serving as the Executive Officer and Special Assistant to the Deputy Chief of Staff for Logistics; and then as Deputy Director, Directorate for Plans and Operations, Office of the Deputy Chief of Staff for Logistics. In 1993, General Glisson became the Commander, Defense Personnel Support Center, Defense Logistics Agency. In 1994, he was assigned as Commander, U.S. Army Soldier Systems Command, Natick, Massachusetts. In 1996, he became the 44th Quartermaster General and Commandant of the United States Army Quartermaster Center and School in Fort Lee, Virginia, where he served until assuming his current position.

His decorations include the Defense Superior Service Medal, the Legion of Merit with 5 Oak Leaf Clusters, the Bronze Star with "V" Device, the Bronze Star, the Purple Heart, the Meritorious Service Medal with 4 Oak Leaf Clusters, the Army Commendation Medal, the Air Medal, the Combat Infantryman Badge, the Parachutist Badge, the Parachute Rigger Badge and the Army Staff Identification Badge.

**CAPTAIN RICHARD H. FEIERABEND, SC, USN**  
**Commander, Defense Reutilization & Marketing Service**



Captain Richard H. Feierabend is the eighteenth commander of the Defense Reutilization and Marketing Service since it was established in 1972. He assumed command 9 June 1999.

The command's mission is to provide worldwide management and disposition of the vast array of material no longer needed by the military services. Types of material handled by DRMS run the gamut from clothing to ships and aircraft. Mission functions include redistribution of material within the Department of Defense, transfer to other federal agencies, donation to state and local governments and other qualifying organizations, and sales to foreign governments and the public. In addition, DRMS is tasked to deploy its services to forward sites in support of military operations, the latest include Somalia, Haiti and Bosnia. Integral to these varied activities is extensive regulatory and environmental compliance oversight authority. DRMS is currently embarked on a program to implement more efficient and cost-effective ways of conducting government business. This program, called Enterprise Management, is a fundamental reshaping of DRMS's business practices. Headquartered in Battle Creek, Mich., DRMS has corporate offices in Ogden, Utah; and Wiesbaden, Germany, which oversee and support nearly 150 field offices located in 41 states and 15 foreign countries, consisting of 3,400 employees. There are also 180 reservists in five teams assigned to DRMS for contingency operation support.

Captain Richard H. Feierabend, is a native of North Saint Paul, Minnesota. After receiving his undergraduate degree from Hamline University, Saint Paul. He was commissioned in August 1976 through Naval Officer Candidate School, Newport Rhode Island.

Captain Feierabend's first 4 years of naval service was as a Surface Warfare Officer. Upon commissioning, he attended Main Propulsion (Steam) Engineering, Surface Warfare and Damage Control Schools in San Diego and San Francisco, CA before reporting to USS FORT FISHER (LSD 40) as the Main Propulsion Assistant. In September 1979, Captain Feierabend was assigned to the Pre-commissioning Unit USS DEYO (DD 989) as the Combat Information Center Officer.

In November 1980, he was designated as a Supply Corps Officer, attended Navy Supply Corps School, Athens, GA and in June 1981 was assigned to USS Julius A. Furer (FFG 6) as Supply Officer. From October 1983 to July 1985, he was assigned to the Ship's Parts Control Center, Mechanicsburg, PA as the FFG 7 Ship Class Platform Manager supporting new construction outfitting and life cycle logistics support for the Navy's largest shipbuilding program at the time.

In July 1985, Captain Feierabend attended the Navy Postgraduate School, Monterey, CA earning a Master of Science degree in Information Systems. Upon completion of his studies, he reported to the Navy Supply Depot Yokosuka, Japan as Director of Data Processing.

In July 1990, he returned to San Diego and reported to the Pre-Commissioning Unit USS SUPPLY (AOE 6) as Officer-in-Charge and as the first Supply Officer USS SUPPLY (AOE 6). This was followed in May 1994 by assignment to the staff of Commander Naval Surface Forces, U.S. Pacific Fleet as the Assistant Force Supply Officer and Force Supply Readiness Officer.

In June 1996, Captain Feierabend returned to Japan and reported to USS BELLEAU WOOD (LHA 3) as Supply Officer. In July 1998, he assumed command of the DLA Systems Design Center, Columbus, OH.

Captain Feierabend's personal awards include the Meritorious Service Medal (three awards), Navy Commendation Medal and Navy Achievement Medal (three awards).

Captain Feierabend and his wife Ann have one daughter, Elizabeth, a student at Humboldt State University, Arcata, California.

## **REGIONAL HAZARDOUS WASTE CONTRACTING**

Although we are able to find new users or buyers for a large portion of hazardous property, service contracts are required to dispose of the remaining hazardous materials and most of the hazardous waste. Our Regional Hazardous Waste Contracting Program is aimed at providing the most efficient and effective contracting for hazardous waste disposal. Our goals are to better satisfy the needs of our military customers, to streamline internal contracting procedures and to enhance relations with the hazardous waste disposal industry.

In fiscal year 1999, DRMS CONUS issued 5,900 delivery orders, consisting of 213,000 line items for hazardous waste removal and disposal valued at \$53 million. The European Contracting Office issued 857 delivery orders, consisting of 12,665 line items for hazardous waste removal and disposal valued at \$12.2 million

DRMS provides waste disposal services for more than 1,300 generators in the United States and around the world. DoD generators produce a variety of waste streams; the timing and quantity of which are difficult to predict. These variables complicate the DRMS hazardous disposal mission and present some significant challenges.

Regional hazardous waste contracting ensures that the needs of our customers are addressed up front and through the entire procurement cycle. Some key features are commercial-style buying practices with contractor's past performance playing a key role in award decisions, a team approach with experienced contracting and environmental personnel, face-to-face interaction between generators and team members to assist our military customers in accurately describing and quantifying their disposal requirements and the actual tailoring of each hazardous waste contract to the specific needs of our customers.

Each contract is closely monitored through a 14-step milestone plan that encompasses all pre- and post-award aspects of contract development. This plan enables our teams to identify critical issues early in the process and to prevent breaks in contractual service - a critical need of our customers. With over 18-years experience as the DoD program manager for hazardous material waste disposal, DRMS has a wealth of education and experience in this arena. We proudly serve our customers.



## **ABOUT THE DEFENSE REUTILIZATION AND MARKETING SERVICE...**

The Defense Reutilization and Marketing Service (DRMS), part of the Defense Logistics Agency (DLA), was created in 1972 and given the disposal mission of excess personal property generated by the military services. Since we are the final step in the Department of Defense (DoD) inventory logistics system, the majority of items or parts used by the military services are turned in to our field office, the Defense Reutilization and Marketing Offices (DRMOs), for reuse or disposal. The magnitude of this mission is staggering and continues to grow, especially as military base closures and realignments occur.

Headquartered in Battle Creek, Michigan, DRMS currently has a worldwide workforce of more than 2,400 employees. DRMS services not only the United States but also 14 foreign countries, with nearly 99 Defense Reutilization and Marketing Offices (DRMOs) located on or near major military installations. DRMOs carry out the actual day-to-day mission. We dispose of property through reutilization or reuse within DoD; transfer to other federal government agencies; donation to state and local governments or other qualified public agencies; sales to eligible foreign governments; sales to the general public; and finally, ultimate disposal.

We operate the Precious Metals Recovery Program, which recovers gold, silver and platinum family metals from surplus DoD property. Recycling natural resources found in scrap materials and environmental protection through the proper disposal of hazardous property are crucial aspects of our mission. We are the single manager for the disposal of most hazardous and toxic substances within the DoD (excluded are radioactive wastes, municipal sludge's, trash and refuse, and material that cannot be disposed of due to military restrictions). In this role, DRMS coordinates with the Environmental Protection Agency as well as with state and local governments and environmental groups to ensure that disposal of hazardous property is accomplished in an environmentally acceptable manner.

**AGENDA**  
**HAZARDOUS WASTE CONTRACTING SYMPOSIUM**  
**Wednesday, October 18, 2000**

0745-0830	Registration	
0830-0845	Welcome and Opening Remarks	Steve Sprague Chief, Hazardous Contracts Division
0845-0900	Administrative Remarks	Cathy Bednar, DRMS-TPOS
0900-0915	Future of Environmental Business Unit	Rick Klingel, Environmental Business Unit Leader
0915-0930	Small Business Issues	Rob Nendorf, Ass't Director of Small Business, DRMS-TPOS
0930-1000	Industry Perspective	Mike Jeffries - Perma-Fix Govt. Svcs.
1000-1015	Break	
1015-1030	Medical Waste	Rick Klingel, Environmental Business Unit Leader
1030-1045	Excel Bid Schedule/Electronic Submission	Sheryl Woods, Procurement Systems Analyst, DRMS-TPOS
1045-1145	Electronic Data Interchange - Contracting/Manifesting	Cathy Bednar, Procurement Systems Analyst, DRMS-TPOS and Randy Smith, DRMS-LHP
1145-1245	Lunch	
1245-1300	Alternative Dispute Resolution	Reba M. Harrington Assistant Counsel Office of Counsel
1300-1330	Partnering/Phased Competition	Steve Sprague, Chief, Hazardous Contracts Division
1330-1345	National/Commodity Contracts	Rick Klingel, Environmental Business Unit Leader
1345-1400	Break	
1400-1430	Incremental Pricing by Quantity	Jal Guzder, MKM Engineers Inc
1430-1500	New Bid Schedule	Ken Taylor, Environmental Protection Specialist, DRMS-LHO
1500-1600	Open Forum/Town Hall Discussion	

**AGENDA**  
**HAZARDOUS WASTE CONTRACTING SYMPOSIUM**  
**THURSDAY, OCTOBER 19, 2000**

0815-0830	Recap of First Day Issues	Steve Sprague Chief, Hazardous Contracts Division
0830-0900	Regionalized/Multiple Pick Up Contracts	Herb Schafer, Contracting Officer, DRMS-TPHC
0900-0945	Expanded Management Services	Diane Maxwell, Environmental Protection Specialist, DRMS-LHO
0945-1000	Break	
1000-1030	Alternate DRMS Recycle Solutions	Peter Gallenberger, Safety-Kleen (GS), Inc.
1030-1045	Address Attendees	Captain Richard H. Feierabend, SC, USN, DRMS Commander
1045-1130	Manifest Tracking/Past Performance	Sally Segner, Manifest Tracking Team Leader, DRMS-LHO and Cathy Keith, Contracting Officer, DRMS-TPHD
1130-1215	Open Forum/Follow-Up to Previous Discussions	
1215-1230	Closing Remarks	Steve Sprague Chief, Hazardous Contracts Division

**PROCESS ACTION TEAMS:**

1. Recycling
2. Alternative Tracking/Billing Schemes
3. Contract Modification Requirements



## ***POINTS OF CONTACT***

### ***OFFICE OF CONTRACTING***

Commercial telephone (616)961-(plus extension)

<b>OFFICE</b>	<b>EXTENSION</b>
<b>Office of Contracting (DRMS-TP)</b> Vice President: Thomas Wallenfang Fax: 7570	7101
<b>Hazardous Contracts Division (DRMS-TPH)</b> Chief: Steve Sprague Fax: 4417	7107
<b>Hazardous Contracts Eastern Branch (DRMS-TPHA)</b> Chief: Barbara Heffner Fax: 4793	7136
<b>Hazardous Contracts Midwestern Branch (DRMS-TPHC)</b> Chief: Jerry Carter Fax: 4417	4105
<b>Hazardous Contracts Western Branch (DRMS-TPHD)</b> Chief: James Washington Fax: 4417	7067
<b>Hazardous International</b> Branch Chief: Kellie Birch Location: Wiesbaden, Germany Fax: (Comm) 049-611-3807325	049-611-3807240
<b>Procurement, Operations (DRMS-TPO)</b> Chief: Brian Moravek Fax: 4474	7122
<b>HW Symposium Project Officer</b> Cathy Bednar, DRMS-TPOS Fax: 7165	7309





## **2000 DRMS HAZARDOUS WASTE DISPOSAL CONTRACTING SYMPOSIUM**

### **ADMINISTRATIVE DETAILS**

The DRMS Hazardous Waste Disposal Contracting Symposium is being conducted in the Palm Garden Room of the Battle Creek Federal Center, Washington Street entrance. The Federal Center is a secure building.

<b>CONFERENCE HOURS:</b>	Oct 18	7:45-8:15 a.m.:	Registration/Security Sign-In
		8:15 a.m.-4:00 p.m.:	Conference
	Oct 19	7:30-8:15 a.m.:	Security Sign-In
		8:15-12:00 a.m.:	Conference

**TELEPHONE CALLS:** Outgoing: Pay telephones are located in the vestibule of the Washington Street Lobby.

Incoming: Incoming message can reach you via:

(616)961-7099 or (616)961-7101

Please check the reception desk outside the Palm Garden Room for incoming messages.

**IDENTIFICATION BADGES:** Badges must be worn at all times while in the Federal Center Building. Badges will be issued to you on both days. Please sign the register at the reception desk on both days.

**PARKING:** Limited visitor parking spaces are available directly across the Washington Street Entrance.

**LUNCH:** There are several nearby restaurants. The Federal Center's Marriott Cafeteria is also available. It is located down the hall to your left as you exit the Palm Garden Room.

**RESTROOMS:** Located down the hall to your left as you exit the Palm Garden Room; or, down the hall to your right, first hall to the right.

**SMOKING:** The Federal Center is a smoke-free building. Smoking is allowed in designated areas outside.

**SNACK BAR:** Located down the hall to your right as you exit the Palm Garden Room, on your left.

**MISCELLANEOUS:** There is no charge for this conference. Minutes will be provided to all attendees.